





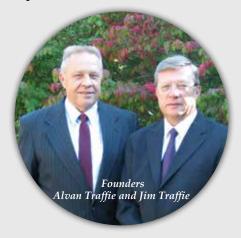
Hutter Officers, from left to right: Quentin Jones, VP of Business Development; Kurt Traffie, VP of Operations; Lars Traffie, President & CEO; Nels Traffie, VP of Project Management and Richard Upsall, VP of Finance & CFO.

construction companies in the State of New Hampshire, Hutter Construction Corporation is a design/builder, construction manager, developer and general contractor. With decades of experience in the construction industry, Hutter has built hundreds of institutional, educational, healthcare, industrial and commercial facilities, highend residential homes and major civil projects.

Building on the strong customer service ethic of owners and founders, Al and Jim Traffie, Hutter Construction has continued to evolve over the years with a focus on meeting and exceeding customers' needs. Through continual staff development and employee training, Hutter strives to be a leader in utilizing new construction technologies, techniques and trends. From a geothermal heating system

for a private residence to the construction of the Merrimack Valley High School, New Hampshire's first High Performance School, and the renovation and reconstruction of the Safford Memorial Animal Shelter, a LEED-NC Platinum project, Hutter has the capabilities, talents and experience to handle any construction project regardless of size or scope.

Hutter Construction's strength lies in its strong work ethic, integrity and loyalty to its customers demonstrated by the number of repeat clients.







Attitude and commitment, both on the job and off are what distinguish Hutter people. It's also why they refuse to deliver anything less than the best to a customer. It's called "dedication."

ears of experience has built a knowledge base, provided equipment and resources and our most valuable asset, people. We have a strong team of professionals who pour their hearts into providing the best possible construction services to our project owners. Beginning with our preconstruction services, our experience in the construction of well over 1,000 projects has provided a deep database of design ideas and construction methods as well as cost and performance advantages.

Jutter Construction
Corporation has an extensive
safety program that covers
both field and office staff. We
continuously update our program
and train employees to ensure our
safety success. Every employee,
as a condition of employment,
maintains safety in every action,
on every project, every day.



"Safety performance is paramount to Hutter's daily operations and project successes."

It's called "dedication."

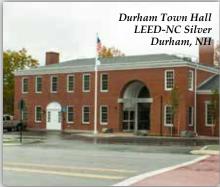
















futter Construction has professional, certified staff who are trained and fully understand the requirements for LEED project certification. Our project management practices all carry the fundamental qualifications of LEED standards and include:

- Proper selection of materials
- Selection of mechanical and electrical systems that qualify
- Incorporating indoor air quality goals into the bid and construction documents for subcontractors
- Maintaining proper construction practices as outlined by the EPA
- Providing training to field employees and subcontractors with regular inspections

Building "green" is no longer just good for the environment – it also makes good business sense.

# HEALTHCARE







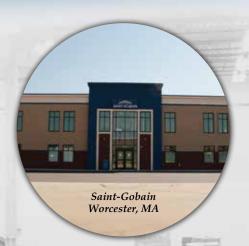
# Commercial



# Industrial/Manufacturing



Jutter Construction understands that a construction project is not the only concern our industrial customers have. In fast-paced markets, our customers need to keep their businesses going at full speed. We understand our obligation to provide a safe environment that doesn't impede production, while at the same time maintaining an efficient, cost-effective construction schedule. From new construction to renovations, working around complicated processes to clean rooms, we've done it all.





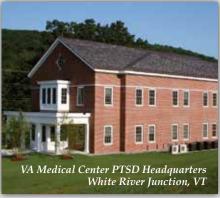






#### **OFFICES**









From basic finishes to AAA office space, Hutter Construction's vast experience in office facility construction gives us the expertise to handle any type, size and scope of project. Our talented carpenters and craftsmen deliver high quality workmanship regardless of the level of finishes you choose. You can rest assured that your office space will represent your business well while affording you and your staff work space that is ergonomically comfortable and aesthetically pleasing — a facility that we can all be proud of.

### MUNICIPAL AND STATE





position of building team members on municipal or state projects. We understand the added responsibility of being a wise steward of taxpayers' monies. Because of our many years of experience in all types of construction and the relationships we've built with the best subcontractors and suppliers, we offer value engineering capabilities, expertise and preferred pricing, which we pass on to our customers.





"We understand accountability and pledge to be a good steward of your project."



# EDUCATIONAL



Post-Secondary

Rivier University
Campus Gateway Project, Nashua, NH

PRIVATE SCHOOLS



Background photo: Highbridge Hill Elementary School, New Ipswich, NH

Public Schools



### Churches





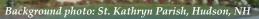




ome of Hutter's most rewarding projects have been in the area of church construction. We enjoy working with building committees made up mostly of volunteers with a common goal of creating a house of worship suited to their needs and congregation.

Our experience ranges across denominations and in all building sizes and configurations. From simple structures to state-of-the-art facilities, Hutter's specialty is teamwork and customer satisfaction.







#### RESTORATION







Carpenter Memorial Library Manchester, NH



Aviation Museum at Manchester-Boston Regional Airport, Manchester, NH

hether your project involves preservation, rehabilitation or reconstruction we have the professional, detail-oriented staff and gifted craftsmen to manage your project. From structural repairs to period-authentic millwork and finishes, we have the ability using modern technology and green construction practices to recreate and/or preserve fine historic details. Let us assist you in preserving the past for the future.



Before & After of Simonds Hall Lofts - Student Housing Suites for Fitchburg State University Fitchburg, MA



"The exterior of the building was gently cleaned and washed according to the strictest historic preservation standards."

# Civil Construction



Ithough infrastructure is everywhere and lies unseen and overlooked, it supports the workings of our culture. Its importance is often not appreciated until it fails. The construction of these inner workings is often the most challenging and technologically advanced of any class of construction. Likewise, our marketing tends to focus on our "prettier" projects, yet Hutter Construction's vast experience in this area continues to grow and comprises a large portion of our work volume.











### **DEVELOPMENTS**

hen it comes to development planning and construction, Hutter Construction has much to offer. We provide design/build capabilities, turnkey options and financing opportunities. We also offer decades of construction experience from earth work and traffic flow to final finishes. Whether your development is brownfield, industrial, commercial, office, residential or mixed use, Hutter has the design/build team professionals and resources to make your project happen.

"Our job isn't done when construction is completed. We feel that it is imperative that you know and understand the facility you've purchased."



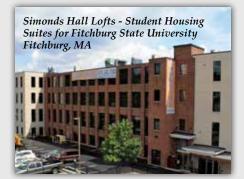


Background photo of Corporate Center at Horseshoe Pond, Concord, NH

# Multi-Unit Housing











he differentiating factors in multi-unit housing construction are size, scope, level of finish and market. Whether it is a senior living facility, low-income housing, mill conversion or up-scale condos, Hutter Construction's services and expertise in this area remain constant. Quality workmanship, durable materials, low maintenance systems, value engineering, favored pricing — you can depend on Hutter to deliver a quality facility on time and in budget.





### **CUSTOM HOMES**





ince its creation, Hutter Construction's residential division, Hutter Homes, has experienced an increasing demand from commercial customers for private residential construction with the same high-end quality, design and service they had experienced with Hutter in their commercial construction. Because of the resources available on the commercial end of the business. Hutter Homes is able to offer service, flexibility, a wider range of products and a greater bank of quality craftsmen and subcontractors than most residential contractors. This has proven to be a huge factor in the success of Hutter Homes and the continuing demand for its services in the construction of residential developments and homes ranging in value from \$200,000 to multi-million dollars.

"Your quality of workmanship and attention to detail have created a home we enjoy living in and are very proud to own." ~ homeowner

#### Neighborhoods









Jor Hutter Homes, great design starts by creating timeless exteriors...seeing a neighborhood as a visually friendly and welcoming experience...making sure that from the time you drive into the community, you feel a sense of security and value and the exteriors are just the beginning. Hutter homes are just as warm, inviting and livable on the inside as well.

It is their talented team's desire to bring imagination and great design to the homes they create. As always, they are willing to listen to your specific needs and gladly customize their homes to suit your family's lifestyle. They are proud of their longtime relationships with subcontractors. They are equally proud of their product quality and customer service.

Everyone at Hutter Homes makes sure that the custom touches that a homebuyer requests are never overlooked or underestimated. They care about meeting your expectations. They care about making your home building experience an easy and fun time and they care about their business, which means they care about you.



RIVER ROAD ICLASS VI

"Hutter Homes is synonymous with value, dependability, timeliness and innovation."

WOODLAND RIDGE

New Ipswich, NH



#### RECENT CUSTOMERS



Allegro Microsoft Systems Andover Dermatology **Atrium Medical Corporation** Banks Chevrolet Cadillac Buick GMC Belletete's Inc. Cheshire Medical Center Children's Museum of NH City of Manchester - Facilities Division City of Nashua **Claremont Community Center** Community College System of NH Concord Hospital **Concord Housing Administration Concord Orthopaedics** ConVal School District **Deaconess Abundant Life Communities** Department of Veterans Affairs **Dollar General** Eversource Exeter Hospital **Families In Transition Fellowship Housing** Fox Brook Holdings, LLC Frisbie Memorial Hospital Game Creek Video

Goodwin Community Health

Granite State Mngt. & Resources **Great Bridge Properties, LLC** Haigh-Farr Hampton Inn Hermitage Club at Haystack Mtn. **Hinsdale School District Hitchiner Manufacturing Holiday Inn Express** Hudson, MA Police Department Jaffrey/Rindge School District Keene State College Liberty Mutual Manchester Country Club Manchester-Boston Regional Airport Maquet-Getinge Group Mark H. Wentworth Home Mascenic Regional School District Millipore Corporation Monadnock Community Bank Monadnock Community Hospital Mount Washington Resort & Spa Nashua Community College **New England Studios** New Hampshire Ballbearing



To date, Hutter has constructed hundreds of millions of dollars of work in the areas of healthcare, educational, commercial, industrial and site construction. Flexibility and diversity have contributed to Hutter's ability to thrive despite the cyclical nature of the construction industry.

North Andover Fire Station Park Place Realty Trust Payson Village Senior Housing Associates Portsmouth Regional Hospital **Raytheon Company Rivier University RiverMead Lifecare Community Rochester School District** Saint-Gobain Sanford, MA School District Seabrook Station State of New Hampshire **Sudbury Police Headquarters** TD Bank, N.A. The Dublin School University System of New Hampshire Velcro USA, Inc. Walmart Stores, Inc. Wilton-Lyndeborough School District York Hospital

"I can not urge you strongly enough to put your project in Hutter's hands. I have joked with Al Traffie in the past that whenever he asks me to talk to someone or write a letter on his behalf, I end up sounding like I am 'on the payroll!' I assure you that I am not. I have simply developed from direct experience a passion for this company — what it stands for, what it accomplishes, and not the least of all, how it goes about its work."

-Carl R. Moskey, Administrator, Concord Orthopaedics

"My experience with using Hutter Construction as a contractor has been exemplary. I cannot recommend them highly enough for any project. The resources and personnel that they mobilize to meet our needs have been fantastic. As we are considering them for another major project in the school district, it goes without saying that we would welcome the opportunity to work with them again."

-Ted Karwoski, Building Committee Chairman, Hollis Brookline School District

"We have designed more than 150 schools in six different states over the past twenty years, and I feel that your firm is one of the best, if not the best, we have worked with."

-Allan Anderson, AIA, CEFPI, Anderson La Rocca Anderson

"We have the highest regard for Gary Bertram and the rest of Hutter. Gary is a man of high integrity — a man who's word you can trust. When we are ready to build again, we will again be calling on Gary and Hutter Construction."

-Mark Shearholdt, Building Committee Chair, Grace Lutheran Church

"Your firm delivered exactly (and more) as promised — quality, timetable, price, project management meetings. When I write my quality book one day, Hutter Construction will be in Chapter One! Thank you again for a job perfectly completed."

-Thomas Raffio, President & CEO, Delta Dental

